

Technology Consultants – Cyprus

Data Ally Ltd, the master distributor leading Cybersecurity solutions is actively interested in employing 2x Technology Consultants. Data Ally is the representative of Panda Security, WatchGuard, Endian, Nakivo and GTB Technologies.

Key Experience & Requirements:

- Degree in Information Technology
- Understanding of Cybersecurity technologies and solutions
- Native Greek speaker with excellent knowledge of English Language
- Collaborative style and ability to work in a networked organization
- Excellent presentation and interpersonal skills
- Driving license
- Cisco CCNA or Watchguard Certificates will be considered an advantage

Responsibilities:

- Consistently attain targeted revenue and profitability goals
- Develop specific plans to ensure growth in all revenue streams, formulate objectives, performance standards and priorities
- Build a network of relationships with key customers and partners
- Identify and manage sales opportunities of existing and new customer accounts
- Prospect new companies as potential customers and prepare quotations and offers as needed.
- Understand partner requirements and propose suitable solutions
- Arrange presentation/meetings to potential clients of the company

What we offer:

- Competitive salary
- 13th Salary
- Provident Fund
- Company mobile phone
- Company Laptop
- Company car for customer visits.

Please send your C.V to: a.michael@data-ally.com