



### Academic Personnel Short Profile / Short CV

<b>University:</b>	Neapolis University Pafos
<b>Surname:</b>	Mor
<b>Name:</b>	Ben D.
<b>Rank/Position:</b>	Professor
<b>Faculty:</b>	School of Social Sciences, Arts and Humanities
<b>Department:</b>	History, Politics, and International Relations
<b>Scientific Domain: *</b>	International Relations and diplomatic theory, conflict and enduring rivalries, rhetorical bargaining, crisis decision-making, applied game theory, Israeli foreign policy

*\* Field of Specialization*

### Academic qualifications (list by highest qualification)

Qualification	Year	Awarding Institution	Department	Thesis title (Optional Entry)
PhD	1990	New York University, NY	Politics	
MA	1985	New York University, NY	Politics	
BA	1983	Queens College, City University of New York	Political Science/Economics	



### Employment history in Academic Institutions/Research Centers – List by the three (3) most recent

Period of employment		Employer	Location	Position
From	To			
1991	2023	University of Haifa	Haifa, Israel	Associate Professor (tenured)

**Key refereed journal papers, monographs, books, conference publications etc. List the five (5) more recent and other five (5) selected –(max total 10)**

Ref. Number	Year	Title	Other authors	Journal and Publisher / Conference	Vol.	Pages
1	Forthcoming (2024)	“How Lies Induced Cooperation in ‘Golden Balls’: A Game-Theoretic Analysis”	Steven J. Brams	<i>Mathematical Analyses of Decisions, Voting, and Games.</i> Contemporary Mathematics, American Mathematical Society		
2	2016	“Defining the Ambiguous Situation: Context and Action in the 2006 Lebanon War”		<i>Foreign Policy Analysis</i>	12(1)	66-84
3	2014	“Credibility Talk in Public Diplomacy”		<i>Review of International Studies</i>	38(2)	393-422
4	2012	"Using Force to Save Face: The Performative Side of War"		<i>Peace and Change</i>	37(1)	95-121
5	2007	"The Rhetoric of Public Diplomacy and Propaganda Wars: A View from Self-Presentation Theory"		<i>European Journal of Political Research</i>	46(5)	661-683
6	2006	"Public Diplomacy in Grand Strategy"		<i>Foreign Policy Analysis</i>	2(2)	157-176



7	2002	<i>Bound by Struggle: The Strategic Evolution of Enduring International Rivalries</i> (book)	Zeev Maoz	University of Michigan Press		
8	1997	“Peace Initiatives and Public Opinion: The Domestic Context of Conflict Resolution”		<i>Journal of Peace Research</i>	34(2)	197-215
9	1993	<i>Decision and Interaction in Crisis</i> (book)		Praeger Publishers		
10	1991	“Nasser's Decision Making in the 1967 Middle East Crisis: A Rational-Choice Explanation”		<i>Journal of Peace Research</i>	28(4)	359-375



Exhibitions (where applicable). List the five (5) more recent and other five (5) selected. (max total 10)					
Ref. Number	Date	Topic	International / Local	Location*	Role in Exhibition
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

*\*Specify venue, geographic location etc*

Research Projects. List the five (5) more recent and other five (5) selected (max total 10)				
Ref. Number	Date	Title	Funded by	Project Role*
1	2014-17	“The Construction of Credibility in Public Diplomacy: A Comparative Study”	Israel Science Foundation	Individual Research Grant, head researcher
2	2007	"The Conduct of Propaganda Wars: A Self-Presentation and Impression Management Theory"	The University Institute for Diplomacy and Regional Cooperation, Tel Aviv University	Individual Research Grant, head researcher
3	1992-95	“The Strategic Structure of Enduring Rivalries” (with Zeev Maoz)	Israel Science Foundation	Fund for Basic Research, joint head researcher
4	1992-94	“Enduring Rivalries in the Middle East”	The Von Suttner Foundation under the auspices of the Jewish-Arab Center, University of Haifa, Israel	Individual research grant, head researcher

*\*Project Role: i.e. Scientific/Project Coordinator, Research Team Member, Researcher, Assistant Researcher, other*



**Academic Consulting Services and/or Participation in Councils / Boards/ Editorial Committees.  
List the five (5) more recent (Optional Entry)**

Ref. Number	Period	Organization	Title of Position or Service	Key Activities
1	2020, 2021	Israel Science Foundation, Jerusalem	Member of Committee on Political Science and International Relations	Review of research proposals; grant decisions
2	2015	International Studies Association (ISA)	Member of Best Book Committee	Nomination of Best Book Award
3	2000-2013	Israeli Association of International Studies	Member of Steering Committee	Founding of association and annual conference organization
4	1994-96, 2001	Israeli Ministry of Defense, Tel Aviv + Prime Minister's Office, Jerusalem	Invited lectures/training	Lecturer
5	1992-93	Prime Minister's Office, Jerusalem	Member of Strategic Team to Prime Minister Yitzhak Rabin	Consulting



**Awards / International Recognition (where applicable). List the five (5) more recent and other five (5) selected.  
(max total 10) (Optional Entry)**

Ref. Number	Date	Title	Awarded by:
1	2017	Israel Institute Scholar in China, Department of International Relations, Tsinghua University, Beijing, & School of Foreign Languages, Peking University, Beijing	Israel Institute, Washington DC
2	2014-15	Schusterman Visiting Israel Professor, Department of Political Science, University of Missouri, Columbia	Schusterman Foundation
3	2004	Visiting Lecturer	School of Political Science and Communication, University of Canterbury, Christchurch, New Zealand.
4	2001-02	Outstanding Lecturer in the Department of Political Science	Faculty of Social Sciences, University of Haifa
5	1997-98	Visiting Associate Professor	Department of Politics, New York University





**Other Achievements. List the five (5) more recent and other five (5) selected.  
(max total 10) (Optional Entry)**

Ref. Number	Date	Title	Key Activities:
1	2016-22	Head, MA Program in Negotiation Management and Decision-Making, Division of International Relations, School of Political Sciences, University of Haifa	Academic management of program
2	2013-14	Director, MA Program in Peace and Conflict Management, International School, University of Haifa	Academic management of program
3	2006-13	Head, Honors Program in Peace and Conflict Studies, International School, University of Haifa	Member of founding committee and head of program
4	2008-10	Head, International School, University of Haifa	Head of academic programs for foreign students at the University of Haifa
5		Referee, for <i>Journal of Peace Research; Foreign Policy Analysis; International Studies Quarterly; International Security; Journal of Conflict Resolution; Journal of Theoretical Politics; Peace and Change; International Interactions; American Political Science Review; Journal of Politics; Media, War, and Conflict; European Journal of International Relations</i>	Referee of paper submissions