



VACANCY ANNOUNCEMENT
RETAIL SALES PROFESSIONALS

CTC-ARI Airports Ltd, the Cyprus Duty Free Shops, is part of the Aer Rianta International (ARI) group and is responsible for the exclusive management of the Travel Retail & Duty-Free shop operations at both Larnaca and Paphos International Airports.

ARI is one of the largest and most significant players in the global travel retail industry, with retail outlets in Europe, the Middle East, Asia and the Americas.

We have an exciting opportunity for enthusiastic and ambitious individuals to work in a team who are passionate about retail and delivering the best airport retail experience for passengers. Our teams specialize in offering a world class shopping experience to our customers, maximising sales growth and providing on-trend, customer centric services.

Our vacancies are for Retail Sales Professionals, with openings available at both Larnaca and Paphos Airports. The roles are full-time, shift based, and contracts offered are initially of fixed-term duration with prospects to be extended and/or renewed. Successful candidates will enjoy an engaging onboarding process, which includes comprehensive and multidimensional training.

WE Offer

- Emoluments which include basic hourly wage, cost of living allowance and shift allowance
- Fixed-term contract allowance
- Public holiday compensation
- 13th salary apportionment
- Fully paid induction training
- Free uniform
- Free car-parking
- Staff discount on purchases
- Wellbeing services
- Activities and social events

Main Duties & Responsibilities

- Approach and engage customers, providing a professional, attentive and personal shopping experience
- Display expert product knowledge and maintain awareness of promotions within the retail area
- Link sell, cross sell and up sell to increase customer satisfaction and achieve sales targets
- Highlight CTC-ARI value message
- Knowledge and application of required merchandising standards
- Accurate pricing of products through correct display in line with guidelines
- Knowledge of location of stock and sourcing of same, to maintain required stock levels
- Operate a cash register



- Keep the store and shelves tidy and clean
- Adhere to all custom regulations and stock security procedures

Requirements of the Role

- Retail sales experience is desirable however not essential as training will be provided
- Fluent knowledge of Greek and English. Any other languages will be considered an advantage
- Availability and flexibility to work on a 24-hours shift system basis (including weekends and public holidays)
- Excellent communications skills
- Passion for customer service and delivering a great experience
- Strong work ethic

Applications

Candidates may apply in writing through <https://www.cydutyfree.com/careers> or by submitting an application letter, their Curriculum Vitae and supporting documents to hrd@ctcari.com. All applications will be treated in strict confidence. For any further enquiries, please contact Mrs. Maria Andreou on 24-841497/24-841400.