

TA GROUP is a company dealing with Engineering, Construction, and Special Building Materials for more than 33 years.

We represent many international companies providing the most innovative solutions to the construction industry.

These solutions reduce the overall cost of the project and shorten the time of construction ensuring high quality projects.

We are looking for a fast learner Civil Engineer, fluent in Cypriot and English Languages, dynamic, with good communication and persuasive skills to join us in Cyprus.

Please send CV to: [soulafa@tagroup.com.lb](mailto:soulafa@tagroup.com.lb)

<b>JOB DESCRIPTION-SALES ENGINEER</b>
<ol style="list-style-type: none"><li>1. Present and sell company products and services to potential clients.</li><li>2. Identify sales prospects and visit these and other accounts as assigned by the company.</li><li>3. Prepare presentations, proposals and sales contracts.</li><li>4. Develop and maintain current product knowledge.</li><li>5. Establish and maintain potential client relationships and keep the database</li><li>6. Manage account services through quality checks and other follow-up.</li><li>7. Identify and resolve client concerns.</li><li>8. Prepare a variety of status reports, including activity, closings, follow-up, and adherence to goals.</li><li>9. Coordinate with company staff to accomplish the work required to close sales.</li><li>10. Develop and implement special sales activities to reduce stock, thus, searching for new projects all over Cyprus and approach different stakeholders to secure those projects.</li></ol>
<b>ADDITIONAL RESPONSIBILITIES</b> <ol style="list-style-type: none"><li>1. Participate in marketing events such as seminars, trade shows, and telemarketing events.</li><li>2. Follow-up for collection of payment.</li><li>3. Coordinate shipping schedules and delivery of merchandise and services.</li><li>4. Provide technical support to ensure permanent customer satisfaction.</li></ol>

Best Regards,



Soulafa Saab  
**Deputy - CEO**

**Mob** +961 (3) 680391

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ENGINEERING . CONSTRUCTION . SPECIALITIES



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