

Marketing/Sales Intern

Job facts:

- Part-time job (hours and days are subject to discussion)
- Start ASAP
- On-site (Paphos, Cyprus). No Remote or Hybrid options!

About This Role

- The ideal candidate is someone studying marketing or business development. Fluent in English. Some level of German is a big bonus. This role is a support function for marketing and sales activities aimed at filling in the funnel for the start-up dealing with an AI-based product.

What you'll do:

- Support marketing and sales activities within ABM marketing initiative
- Research and segment existing customer database
- Research new prospects based on the guidelines provided by Marketing
- Fill in the CRM according to the guidelines provided by Marketing
- Assist in creating marketing assets

Must-haves:

- Fluent English
- Great in-team communicational skills
- Genuine interest in the most advanced real-life marketing and sales techniques (something that still hasn't found its way to the official curriculums — like, using ChatGPT)
- Interest in technology — we're a tech start-up, after all

As part of our team, you'll receive:

- Hands-on experience with ABM type of marketing and sales
- Competitive compensation package
- Opportunities for personal development and career growth.
- Inspiring, dynamic, and friendly working environment with a relaxed dress code and nice colleagues around the world
- Fast-growing company with ambitious plans for the global market
- Flat hierarchies, short decision-making processes, motivated colleagues and an agile way of working
- Mutual respect between all team members
- Cosy coffee zones with fruits, nuts, delicious tea, coffee, and snacks

What you should know about us

Aimondo (www.aimondo.com) is a highly innovative, fast-growing and internationally operating tech company based in Germany, Switzerland, UK and Cyprus.

Our inspiring mission is to develop into a globally leading SaaS (Software as a Service) provider for price analysis, trend analysis and automated re-pricing for products in a wide range of industries.

Today, intelligent pricing of products of all kinds in a highly competitive environment is one of the most important success factors for sustainably good business results.

Our AI-supported SaaS solution for Business Intelligence and Dynamic Price Management / Re-Pricing for all online stores, manufacturers, brands, retailers and market research companies has established itself on the market, is continuously improved as well as extended and has already become indispensable as a strategic competitive factor for many companies.

Ready to apply?

Please submit your CV and cover letter to jobs-cy@aimondo.com and let us explore working together!