



Sales & Marketing Representative

Paphos Sea Cruises is looking for a results-driven Sales Representative with excellent interpersonal skills to actively seek out and engage customer prospects.

The company will provide complete and appropriate solutions for every customer in order to boost top-line revenue growth, customer acquisition levels and profitability.

Responsibilities:

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold activity
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments
- Keep abreast of best practices and promotional trends
- Continuously improve through feedback

Qualifications:

- Proven work experience as a Sales Representative
- Excellent knowledge of MS Office
- Highly motivated and target driven with a proven track record in sales
- Excellent selling, negotiation and communication skills
- Prioritizing, time management and organizational skills
- Ability to create and deliver presentations tailored to the audience needs
- Relationship management skills and openness to feedback

Send your CV at joyce@paphosseacruises.com, Mrs Joyce Masoura